

 **Allied Filter Systems Ltd**

QUARTER

COMPANY INFORMATION & INDUSTRY INNOVATION IN SHORT, MARCH 2014

WELCOME TO THE MARCH 2014 EDITION.

The first edition of the Allied Filter Systems newsletter which will be distributed quarterly to our customer network. This newsletter will keep you informed about updates within our

business, and will feature articles about new products, specific application case studies as well as other information that may be beneficial to our relationship with your company.

Thank you very much for reading, and if there is anything you would like to see featured in the next edition, please feel free to contact us.

Chris Thompson DIRECTOR



NEW

Allied Filter Systems is proud to introduce an exciting new addition into our range of filter bag housings, the TRBF series. See next page to find out more.

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NEW TRBF SERIES

Allied Filter Systems is pleased to introduce an exciting new addition into our range of filter bag housings, the TRBF series.

The concept was to produce an operator friendly filter bag housing, whilst meeting all the essential safety requirements that are outlined in the European Pressure Equipment Directive.

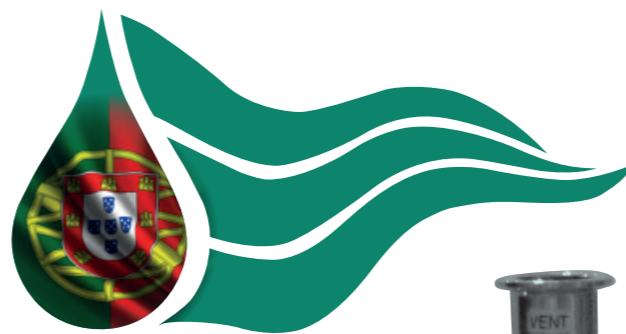
The vessel features a single point centre bolt closure which is engaged by a T Bar. The design provides quick opening and closing of the vessel, and requires no tools for operators. The lid is hinged and has location guides to ensure easy handling and perfect positioning.

The TRBF also features a precision engineered internal ring, to ensure perfect fitting with the filter bag, and therefore providing the best possible filtration result.

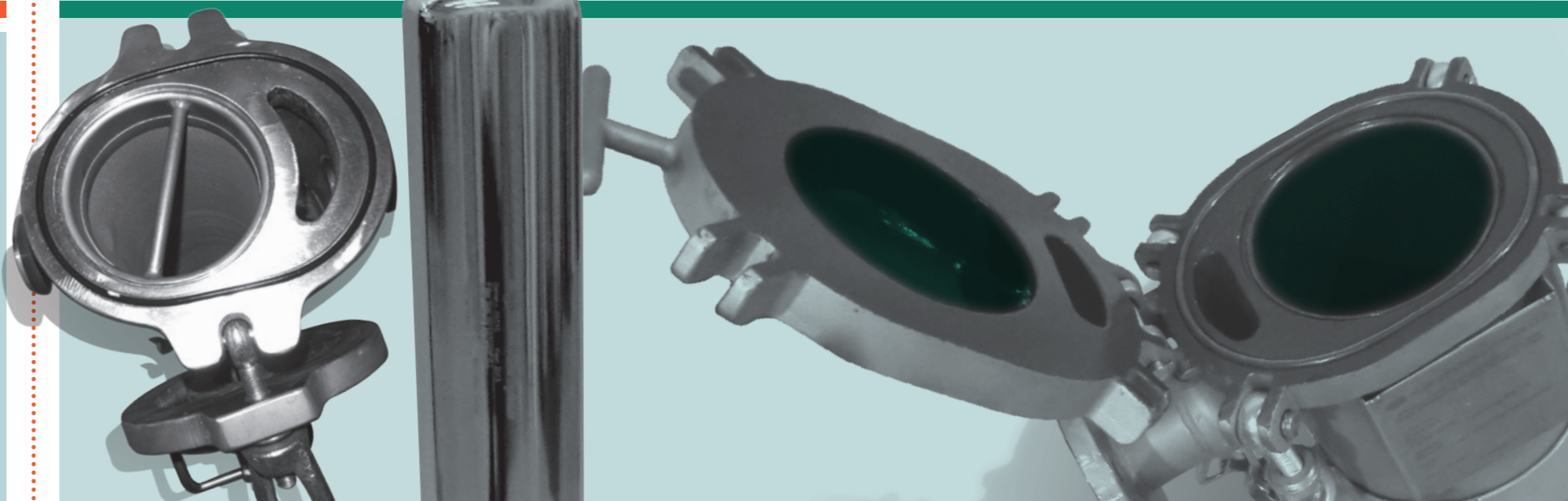
The vessel is available in two sizes to suit industry standard size 1 (TRBF11) and size 2 (TRBF12) filter bags and can be constructed from either stainless steel 304 or 316L. The TRBF is 6.5 Bar rated and can be CE marked.

Various connection types and orientations are available, to provide the exact product to suit your installation.

One large multi national company who recently installed several of the TRBF11 vessels was so impressed that they intend to present the product as a best practice success story in a forthcoming global release newsletter.



DISTRIBUTOR FOCUS PORTUGAL - "TOGETHER SUCCESS..."



Founded in 1973, Normil started its business with a focus on the metal processing industry, supplying quality equipment and technical support to provide solutions to customers needs. In 1995 Normil acquired the company "Imperval", pursuing the initial goal of extending the company's activities into other business areas.

With its highly experienced technical staff, Normil developed the Fluids Division to specialize in fluid handling, transportation and treatment. Areas of market activity broadened to include Pharmaceutical, Food and Beverage, Chemical Industry, public and private swimming pool water and domestic effluent treatment.

At that time, exclusive partnerships were established with prestigious manufacturers such as Allied Filter Systems, Cuno, Hanovia, Xomox and Berson. In 2006, after purchasing a building located at Cacém Park, Normil centralized the sales division, the technical and support department, the warehouse and the laboratory in a sole location. Since 2008, Normil has been distinguished by the quality of its performance and risk profile as PME Líder, in the sphere of the FINCRESC program. In 2013, Normil was presented with the award of PME excellence.

Normil have eleven employees - four are in the Fluid Processing Division, three in the metal processing division, two in administration and two in technical services.

Since the beginning of the collaboration with Allied Filter Systems in the late 1990's, the partnership has developed tremendously. Between 2009 and 2013, Normil's sales of Allied's products has increased by a factor of almost 7.

Example applications which have been developed with Allied's products include :

FOOD & BEVERAGE

- Allied – for filtering beer before filling.
- Allied filter bags and stainless steel basket filters – filter yeast at final stage.
- Allied – filter starch products.

AUTOMOTIVE

Allied filter bags in all stages of washing the chassis, remove metal chips filtration in the painting process.

CHEMICAL INDUSTRY

- Allied filter products to filter resins.
- Filter bags to several ink producers.

PHARMACEUTICAL

Allied filtration system with Halar coated HD11 vessel to filter dichloromethane with hydrochloric acid residues.

“The success has been based on a lot of work from the Normil team and the great support of our partner Allied.

During these years, Allied gave full support to Normil to achieve this success - great technical advice, quick replies to our requests, excellent prices, quality products and good delivery times.

Based on all these factors, Normil believes that this partnership will have a lot of years of success.”

Sales Manager André Seara.



CASE STUDY

SWEDEN - BESPOKE SYSTEMS

PEOPLE

BESPOKE TROLLEY MOUNTED SYSTEM, FOR CHEMICAL PLANT

Allied Filter Systems Ltd recently completed 4 custom designed trolley mounted filter bag systems for a client in the chemical industry located in Sweden.

The brief was to design and build a mobile system that featured two "RBF" model filter housings which could be used either individually, in series or in parallel.

Other requirements included lockable antistatic wheels, the inclusion of customer specified valves and fittings, and specified maximum height and width of the overall system. Grids on the inlets were also provided to prevent large objects from entering the system.



THE VESSELS WERE NOBO INSPECTED AND CE MARKED TO ENABLE USE WITH GROUP I OR II LIQUIDS AND GROUP II GASES.



WELCOME

We are pleased to welcome Matthew Taylor to our business as part of our strategy of strengthening and improving our export sales activities.

Matthew has over 17 years of filtration experience, having previously worked for Parker Hannifin (incorporating Domnick Hunter / PTI Technologies). Please join us in welcoming Matt to his new role with us.

CONGRATULATIONS!

We also congratulate John Higgins on the birth of his daughter, Honey, on the 17th March.

John is one of our production section leaders at our Irlam factory, and has been with us for over 10 years. We wish John and his family many years of happiness.



Would you like to contribute to the next edition?

Any praise, suggestions, or comments... charitable, home or workprocess? Share your story, and receive a £15 Amazon **THANK YOU VOUCHER.**

HAVE YOUR SAY

TO CONTACT US (send us your stories, comments or questions):

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